

GLORIA SHAMI

KG 226 ST, Kigali, Rwanda • +250 783 695 826 • usanaseshamigloria@gmail.com

SUMMARY

Results-oriented Business Leadership student at African Leadership University leveraging strong business strategy and investment skills to contribute to innovative business initiatives. Combining my strategic acumen and communication skills, I aim to drive strategic growth and create measurable impact.

WORK EXPERIENCE

Sales Representative , Monica General Business Ltd. **Aug 2023 - May 2024**

- Developed a tailored value propositions that align products with specific customer pain points
- Clearly demonstrated product features and benefits through engaging presentations
- Listened actively to customer feedback and address concerns promptly
- Built trust through honest communication and product knowledge expertise

Academic Internship , Rwanda Stock Exchange Ltd. **Aug 2022 - Sept 2022**

- Performed daily bond calculations and valuations to ensure accurate pricing
 - Assisted colleagues with complex financial calculations when needed
 - Practiced attention to detail in all numerical calculations and record-keeping
 - Updated financial spreadsheets and databases regularly
-

EDUCATION

African Leadership University **May 2024 - April 2027**

Bachelor's of Science in Entrepreneur Leadership

Lycee de Kigali **Jan 2020 - Aug 2023**

Advance Level in Mathematics Economics Geography (MEG), High School

Nu-Vision High school **Jan 2017- July 2019**

Ordinary level

ADDITIONAL INFORMATION

- **Technical Skills:** Interested in Data Analysis and currently developing skills in excel.
- **Languages:** English, French, Kinyarwanda
- **Certifications:** Professional Skills License, Building Fintech Start-ups In Emerging Markets, Solving Problems with Creative and Critical Thinking License.